

### Affordable air source

If purchase price is still the issue for many home owners and housing associations, and installers tell us it certainly is, then the launch of a range of low cost air source heat pumps from Danfoss Heat Pumps may be one answer. At starting prices of well below £2000 each, the DHP-AT range is targeted at smaller homes and ground floor apartments and will attract the attention of many housing associations looking to retrofit existing properties with a form of sustainable heating.

The DHP-AT range comprises 6kW and 8kW models delivering a coefficient of performance of 3.0 and 2.9 respectively. The compact and extremely quiet outdoor units will work well in properties with limited garden space and a simple to use home owner control should ensure that the units work at maximum efficiency.

Chris Dale, Director of Danfoss Heat Pumps, explained: "We are expecting a huge amount of interest in our new DHP-AT range because they offer a very affordable domestic air source solution."

The Danfoss DHP-AT 8kW model



### Easy MCS and Easy Green Deal Academy officially opened

At a ceremony in August attended by representatives of Government, trade associations, manufacturers, installers and the press, Steve Morgan OBE, Founder of the Morgan Foundation, formally opened the company's impressive Training Academy in Chester, Cheshire.



(l-r) Simon Roberts, Thomas Farquhar, Easy MCS and Steve Morgan OBE

Easy MCS was started in 2008, to assist companies in achieving and maintaining their MCS accreditation. Simon Roberts, Easy MCS Operations Manager explained: "Most small companies do not have an adequate quality management system, nor do they have the time to prepare one. Easy MCS offers an affordable, high quality, fit for purpose solution for companies to pass MCS assessment and to maintain their ongoing businesses."

Easy Green Deal has been added recently, with domestic and non-domestic energy assessor training, and courses for green deal advisors, all now being provided in the new Training Academy, which brings together a range of courses mapped to national standards and supported by extensive hand-on procedural training.

### Ministerial interest in Thermaskirt

Shadow Secretary of State Andy Burnham MP made a special visit to Atherton based, DiscreteHeat to see the ThermaSkirt product and further understand its benefits to the Health Service.

Eliminating conventional radiators as the main remaining source of the spread of healthcare associated infections (HCAI's) would offer considerable savings for the NHS and also provide a significant improvement in patient care. HCAI's are estimated to cost the NHS an incredible £1 billion a year, and the cost of correctly cleaning radiators in accordance with hospital guidelines adds another £500 million to the bill. ThermaSkirt replaces the skirting trim and radiators in one to provide an energy efficient radiant panel that is simply wiped clean when the floor is mopped, saving on cleaning cost as well as eliminating the super bugs from the hospital that harbour in conventional radiators.

Andy Burnham said: "This is a well-designed, locally made product that could bring significant benefits for the NHS. I hope to help open doors for Discrete Heat to achieve a greater awareness in the health service".

Andy Burnham, Shadow Sec State Health (left) with Martin Wadsworth, Discrete Heat, MD



### Skills Academy expands provision for Green Deal training

The National Skills Academy for Environmental Technologies is expanding its provision to deliver all skills and competencies required by the government's Green Deal scheme, scheduled for roll out in October.

The move will see the inclusion of training in building insulation, consumer awareness, energy efficiency, energy assessment, energy advice, and underpinning business and management skills. These join the Academy's existing core qualifications courses.

Cathryn Hickey, Executive Director of the Skills Academy, explained: "By having a comprehensive training offering through the Skills Academy, building services and construction employers can be confident that the appropriate support infrastructure is in place for them to take advantage of the market when the Green Deal is launched this autumn."

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## Softstarts from Carlo Gavazzi the name to start with

Carlo Gavazzi fully understands the need to reduce our dependency on fossil fuels. With the help of heatpump manufacturers, we have developed the RSBS and RSBT range of single and three phase plug-and-play softstarts which reduce the starting current of heat pumps used in residential and commercial installations. The compact design of the RSBS and RSBT maintains starting currents below fixed limits avoiding light flicker and high-energy tariffs, it's fully tamperproof therefore no unnecessary setting adjustments can be made and more importantly for you, if you need a tailored design, we can provide it.

